

NASDAQ: OTLK outlooktherapeutics.com

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Late clinical-stage biopharmaceutical company working to develop the first FDA-approved ophthalmic formulation of bevacizumab for use in retinal indications.



#### **Investment Highlights**



Potential FDA approval in wet AMD in 2022 with lead product candidate, ONS-5010 / LYTENAVA<sup>™</sup> (bevacizumab-vikg)¹, an investigational ophthalmic formulation of bevacizumab



# Bevacizumab was seen to be effective in CATT Trial

 Bevacizumab is widely accepted and used offlabel for wet AMD



#### **Well-Defined Regulatory Pathway**

- PHSA 351 (a) New BLA
- Provides potential for 12 years of market exclusivity



# Targeting \$9.1 Billion Anti-VEGF Market<sup>2</sup>

- Lead Indication: wet AMD
- Follow-on indications: DME, BRVO



# **Leadership Team: Global Ophthalmic Development** and Commercial Launch Excellence



LAWRENCE KENYON President, CEO, CFO









JEFF EVANSON Chief Commercial Officer











**TERRY DAGNON Chief Operating Officer** 









**RANDY THURMAN** Executive Chairman of the Board



MARK HUMAYUN, MD PhD Medical Advisor

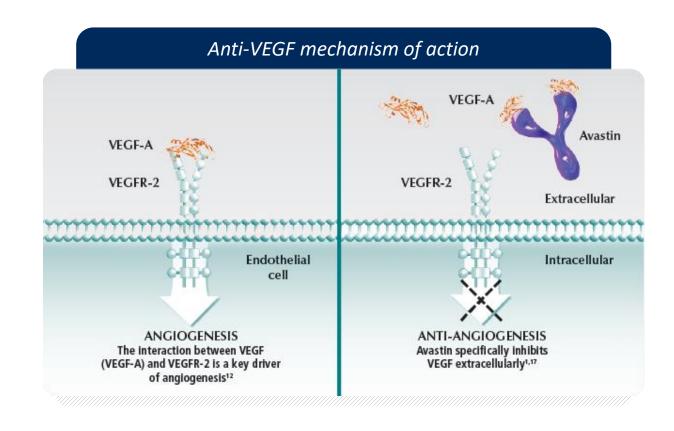




#### **Standard of Care in Wet AMD**

ONS-5010 / LYTENAVA™, if approved, will be the first on-label ophthalmic formulation of bevacizumab

- Anti-VEGF drugs have been standard of care since 2006
  - Block growth of abnormal blood vessels and leakage of fluid from the vessels behind the retina
- Several new clinical-stage anti-VEGF drugs, including biosimilars, in development and/or recently approved
  - Require significant time and capital to achieve commercialization
  - New drugs expected to price at or near the high price points of current approved therapies



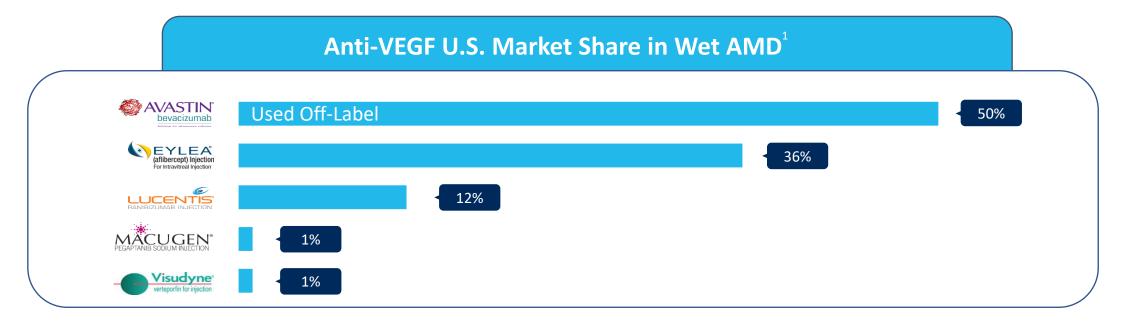


# **Targeting Large Ophthalmic Markets**

\$9.1 Billion Anti-VEGF Market<sup>1</sup> Does not include off-label bevacizumab

Assumption	U.S.	EU5 <sup>2</sup>	Japan
Wet AMD Patients (Prevalence)	697,041	1,724,946	365,709
<b>DME Patients</b> (Diagnosed)	324,064	338,011	376,414
BRVO Patients (Prevalence)	119,042	135,206	61,852

# Off-Label Bevacizumab Represents 50% of Wet AMD Market



#### Expected Drivers to Compete Across All Anti-VEGF Therapeutics

- 1 Provide safe and cost-effective on-label bevacizumab
- Become first line "step-edit" drug of choice

- 3 12 years market exclusivity under new BLA
- 4 Penetrate EU and developing markets



## **Off-Label Bevacizumab Presents Safety Issues**

Off-label ophthalmic bevacizumab injections can vary significantly when repackaged by compounding pharmacies, affecting quality, safety and access

# Variability in Potency<sup>1</sup>

- 81% of samples had lower protein concentrations than required
- Samples had statistically significant variations in protein concentration among samples

## JAMA Ophthalmology

#### Safety and Sterility Adverse Events<sup>2</sup>

- Unvalidated hold times in syringes not designed to be primary packages
- Patients have lost eyesight due to infections
- Multiple bevacizumab recalls due to unsterile compounding practices

# Syringe Malfunctioning<sup>3</sup>

- Variability in repackaging can lower quality of syringe products, resulting in adverse events
- Silicone oil droplets may be released by the syringe into the eye







## **Step-Edit Therapy Provides Market Opportunity**



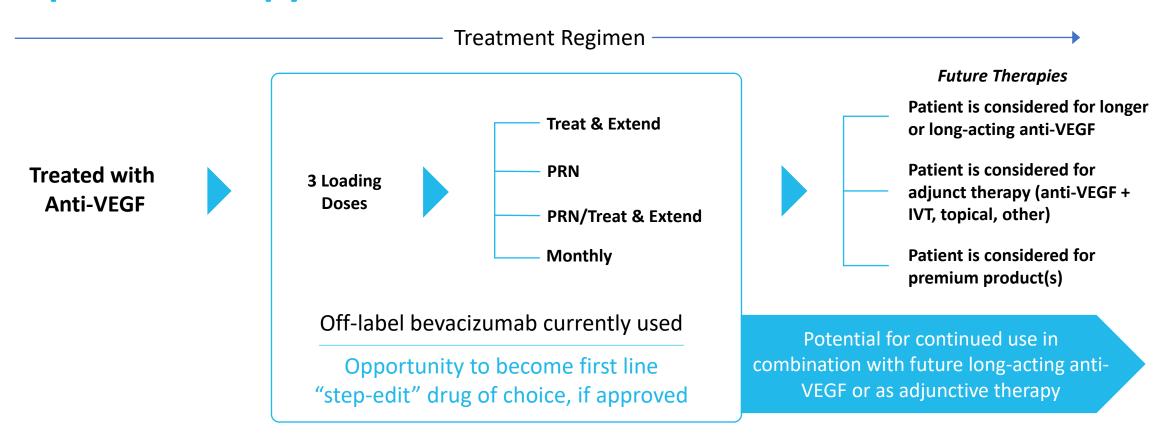
implementing step therapy to manage Part B drugs, beginning January 1, 2019 as

#### **Payor Cost Saving Measure**

- Less expensive therapies are covered first
- Patient must "fail" medication before advancing to more costly treatments



# Potential First Access in Treatment Paradigm with Step-Edit Therapy



Aetna now requires off-label use of bevacizumab for Medicare patients before covering more expensive, approved premium therapies (effective January 1, 2020)<sup>1</sup>



## Regulatory Strategy Aligned with FDA

New Biologics License Application (BLA) submission in wet AMD expected H1 2021



- PHSA 351 (a) new BLA regulatory pathway
- FDA End-of-Phase 2 meeting completed
- Clinical protocols reflect FDA feedback
- FDA indicated study designs would be acceptable for registration

**Strategy Outside of United States** 



EU agency meetings planned in 2020

Additional ex-U.S. regulatory agency meetings expected in 2020



## **ONS-5010 Clinical Program**



#### ONS-5010-001:

Safety and efficacy study Data expected: H2 2020



#### ONS-5010-002:

Safety and efficacy study Data expected: H1 2021



#### ONS-5010-003:

Open-label safety study Initiation: Q4 2020



Two ongoing studies in wet AMD



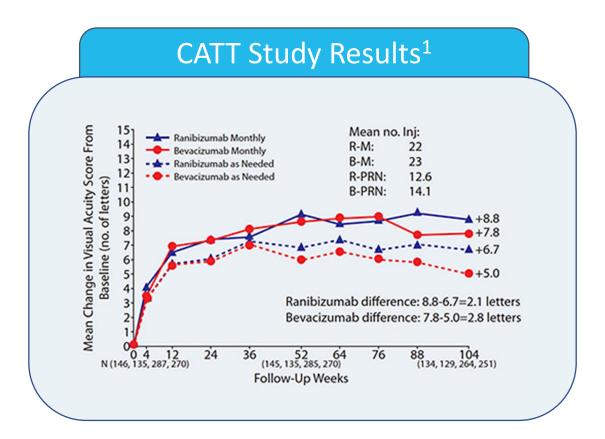
Safety & efficacy data from ongoing studies expected to support planned new U.S. BLA filing in 2021

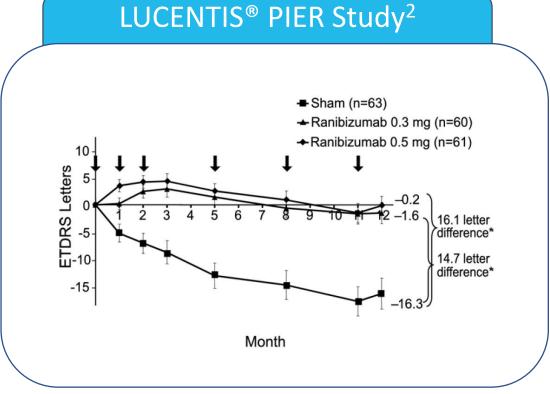


SPA agreements reached with FDA for planned DME and BRVO registration clinical studies



# Bevacizumab Demonstrated to be Equivalent to LUCENTIS® in CATT Trial







# Outlook Bevacizumab Demonstrated PK Biosimilarity to Avastin®

#### **Phase 1 PK Study**

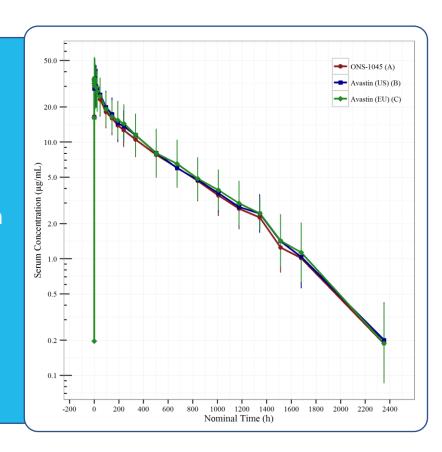
OTLK IV bevacizumab vs. U.S. and EU Avastin®

Randomized, IV double-masked, single dose study

Met primary and secondary endpoints

- Biosimilar PK
- Low immunogenicity

Mean (±SD) bevacizumab serum concentration - log scale







**First Registration Study** 

**Phase 3 Clinical Program** 





Topline Data Expected Q3 2020

#### **Study Highlights:**

- Randomized Masked Controlled Trial
- ONS-5010 vs LUCENTIS® (ranibizumab)
- 61 subjects enrolled
- Study conducted in Australia
- Safety & efficacy data expected to support planned new U.S. BLA filing in 2021







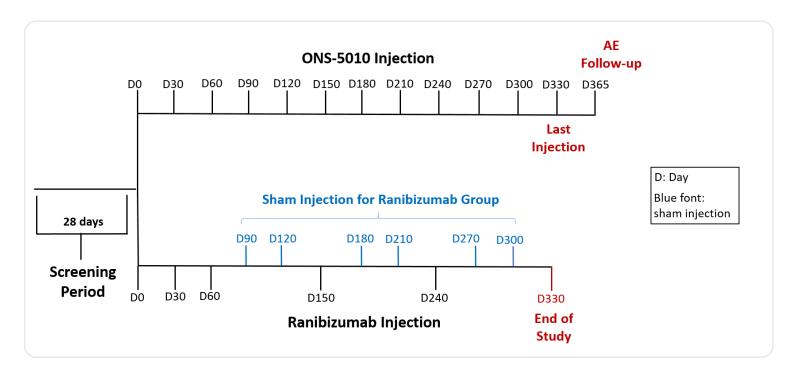
#### **Study Design**

Randomized Masked Controlled Trial with 61 subjects ONS-5010 Administered Monthly X 12

LUCENTIS® Dosing Arm (PIER Dosing) – Three initial monthly injections followed by fixed quarterly dosing

#### **Primary Endpoint:**

Difference in proportion of patients who gain at least 15 letters in BCVA from baseline at day 330



Study design / size confirmed in April 2018 by FDA at EOP2 meeting as acceptable as one of two adequate and well-controlled registration clinical trials that may support approval of exudative age-related macular degeneration indication





**Pivotal Study** 

**Phase 3 Clinical Program** 



Expect to Complete Enrollment Q3 2020

Topline Data Expected Q3 2021

#### **Study Highlights:**

- Randomized Masked Controlled Trial
- ONS-5010 vs LUCENTIS® (ranibizumab)
- ~220 patients to be enrolled
- Study conducted in United States
- Safety & efficacy data expected to support planned new U.S. BLA filing in 2021





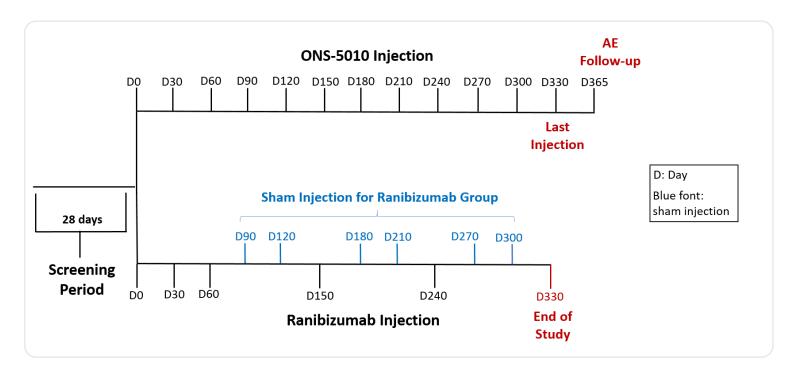
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**Open-Label Safety Study** 

**Phase 3 Clinical Program** 















Expect to Commence Study Q4 2020

Topline Data Expected Q3 2021

#### **Study Highlights:**

- Open-Label Safety Study
- ~180 patients to be enrolled
- Safety study to ensure adequate number of safety exposures to ONS-5010 to support planned new U.S. BLA filing in 2021



## **Commercial Strategy**



Commercial launch will be led by Jeff Evanson, Chief Commercial Officer. Former V.P., Head, Global Pharmaceutical Franchise and Global Director, Alcon

U NOVARTIS Alcon

Medtronic NAVIGANT



Commercial Drivers

Provide safe and cost-effective onlabel bevacizumab Responsible pricing (collaborative payor strategy)

Pre-filled syringes expected to provide convenience and safety

Market exclusivity (new BLA)

12 years in United States

8+2 years in EU



Step-Edit Therapy

Opportunity to become first line "step-edit" drug of choice, if approved



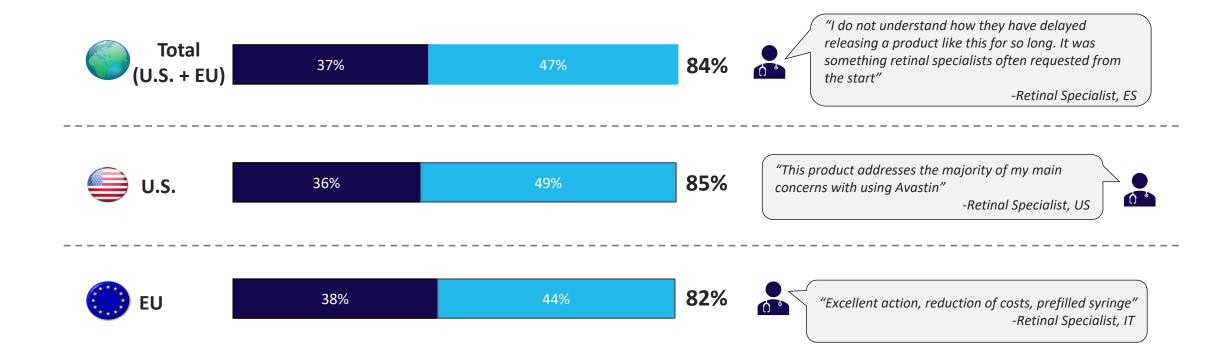
Expand
Outside U.S.

Penetrate EU5, Japan and developing markets where off-label bevacizumab use has been restricted



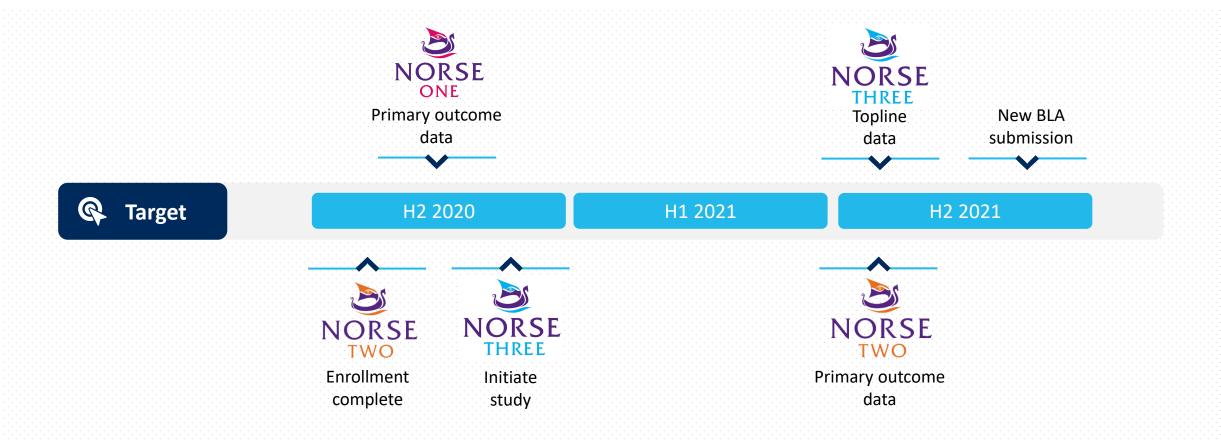
#### **Physicians Want On-Label Bevacizumab**

>80% of retinal specialists express interest in an FDA-approved bevacizumab to treat wet AMD, DME and BRVO





## **Upcoming Clinical and Regulatory Milestones**







• Lead product candidate ONS-5010 / LYTENAVA<sup>TM</sup> has potential to be first FDA-approved ophthalmic formulation of bevacizumab for use in multiple retinal indications

Potential FDA Approval in 2022

Targeting \$9.1 Billion Anti-VEGF Market<sup>1</sup>

Potential for 12 Years of Market Exclusivity

 Management team with extensive clinical/regulatory ophthalmology & drug development experience