

# **CORPORATE PRESENTATION**

September 2020

NASDAQ: OTLK

outlooktherapeutics.com

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Late clinical-stage biopharmaceutical company working to develop the first FDA-approved ophthalmic formulation of bevacizumab-vikg for use in retinal indications.



### Investment Highlights Advancing on Multiple Fronts Towards Potential FDA Approval



Potential FDA approval in wet AMD in 2022 with lead product candidate, ONS-5010 / LYTENAVA<sup>™</sup> (bevacizumab-vikg)<sup>1</sup>, an investigational ophthalmic formulation of bevacizumab-vikg, targeting \$13.1 billion global anti-VEGF market<sup>2</sup>

#### Phase 3 Clinical Program

- Demonstrated safety and efficacy in clinical experience trial
- Ongoing Phase 3 pivotal trial with topline data expected mid-2021

#### Manufacturing and Regulatory

- Partnered with Fujifilm and Ajinomoto as best-in-class cGMP global manufacturers
- Tentatively granted ATC code for ophthalmic bevacizumab by the World Health Organization

#### **Commercial Planning Activities Underway**

- Outreach to physicians, patients, KOLs and payors
- Market research indicates ONS-5010, if approved, will be a significant therapy in anti-VEGF market

#### **Global Strategic Partnership**

- Discussions with potential strategic partners progressing
- Signing of definitive agreement could be as soon as the end of 2020



# Leadership Team: Global Ophthalmic Development and Commercial Launch Excellence



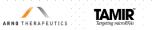


**JEFF EVANSON Chief Commercial Officer** 



LAWRENCE KENYON President, CEO, CFO

**TERRY DAGNON Chief Operating Officer** 







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MARK HUMAYUN, MD PhD Medical Advisor



**RANDY THURMAN** Executive Chairman of the Board



# **ONS-5010**

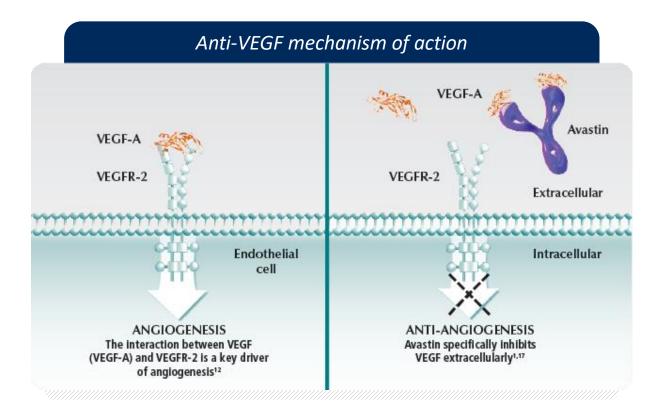
Addresses Significant Unmet Medical Need in a \$13.1 Billion Global Anti-VEGF Market



### **Standard of Care in Wet AMD**

ONS-5010 / LYTENAVA<sup>™</sup>, if approved, will be the first on-label ophthalmic formulation of bevacizumab-vikg

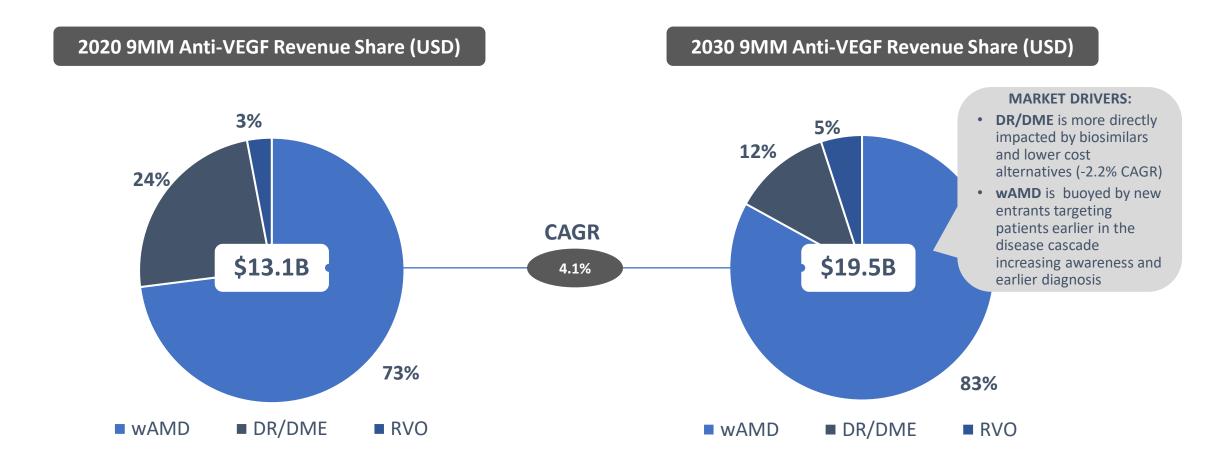
- Anti-VEGF drugs have been standard of care since 2006
  - Block growth of abnormal blood vessels and leakage of fluid from the vessels behind the retina
- Several new clinical-stage anti-VEGF drugs, including biosimilars, in development and/or recently approved
  - Require significant time and capital to achieve commercialization
  - New drugs expected to price at or near the high price points of current approved therapies





### **Targeting Large and Growing Ophthalmic Markets**

ONS-5010, if approved, will be a significant therapy in the retinal anti-VEGF market, currently estimated to be in excess of \$13.1 billion worldwide





Sources: Guidehouse Triangulation of Global Data, Market Scope and Investor Forecasts (2020);\*9MM is US, EU5, Japan, China & Australia AMD = Age-Related Macular Degeneration; DME = Diabetic Macular Edema ; BRVO = Branch Retinal Vein Occlusion

### **Unapproved Bevacizumab Represents 50% of U.S. Wet AMD Market**

Anti-VEGF U.S. Market Share in Wet AMD <sup>1</sup>					
		Used Off-Label			50%
(affibercep For intravitre	pt) Injection			36%	
	NTIS INJECTION	12%			
	JEN <sup>®</sup>	1%			
- Visuc verteporfin f	dyne <sup>®</sup> n for injection	1%			

Expected Drivers to Compete Across All Anti-VEGF Therapeutics



Become first line "step-edit" drug of choice



Penetrate EU and developing markets



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### **Unapproved Repackaged IV Bevacizumab Presents Safety Issues**

Once approved, ONS-5010 will reduce the need for use of unapproved repackaged IV Avastin<sup>®</sup> from compounding pharmacists

Variability in Potency<sup>1</sup>

- 81% of samples had lower protein concentrations than required
- Samples had statistically significant variations in protein concentration among samples

### JAMA Ophthalmology

#### Safety and Sterility Adverse Events<sup>2</sup>

- Unvalidated hold times in syringes not designed to be primary packages
- Patients have lost eyesight due to infections
- Multiple unapproved repackaged IV bevacizumab recalls due to unsterile compounding practices



#### Warning Letter

#### Syringe Malfunctioning<sup>3</sup>

- Variability in repackaging can lower quality of syringe products, resulting in adverse events
- Silicone oil droplets may be released by the syringe into the eye





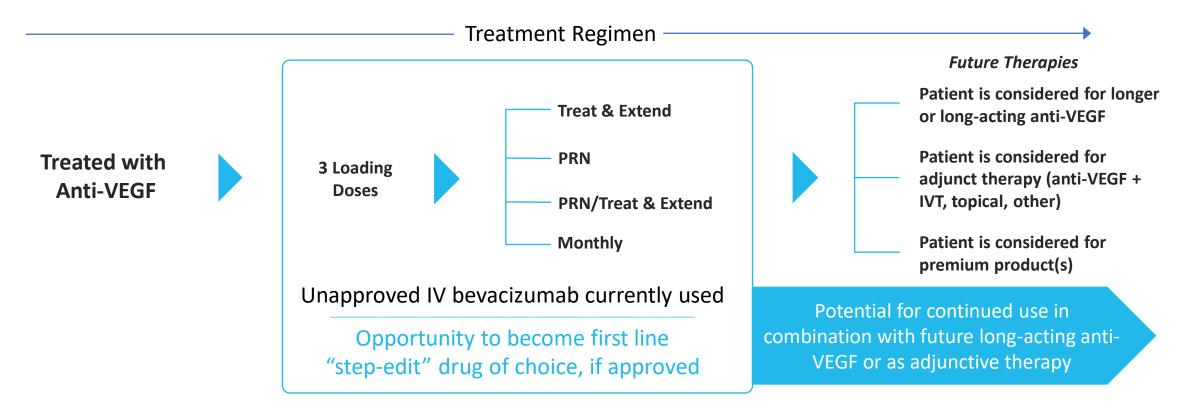
1: JAMA Ophthalmol. 2015 Jan;133(1):32-9. doi: 10.1001/jamaophthalmol.2014.3591; 2: Goldberg, Roger A et al. "An outbreak of streptococcus endophthalmitis after intravitreal injection of bevacizumab." American journal of ophthalmology vol. 153,2 (2012): 204-208.e1. doi:10.1016/j.ajo.2011.11.035; 3: ASRS Member Alert, April 2019

# **ONS-5010**

Potential to be the first ophthalmic formulation of bevacizumab-vikg approved as an anti-VEGF therapy addressing vision loss from wet agerelated macular degeneration (wet AMD)



# **ONS-5010: If approved, Potential First Access in Treatment Paradigm with Step-Edit Therapy**



#### Step-Edit is a Payor Cost Saving Measure

- Less expensive therapies are covered first
- Patient must "fail" medication before advancing to more costly treatments



## **Clinical Progress Drives ONS-5010 Towards U.S. and EU** Filings in 2021

Recently completed clinical experience trial provides a high level of confidence in the outcome of the ongoing fully-enrolled pivotal trial



Ongoing U.S.-based Phase 3 pivotal trial

- Completed enrollment of 227 patients
- Pivotal data are expected mid-2021



#### Demonstrated safety and efficacy

• Recently reported data from clinical experience trial

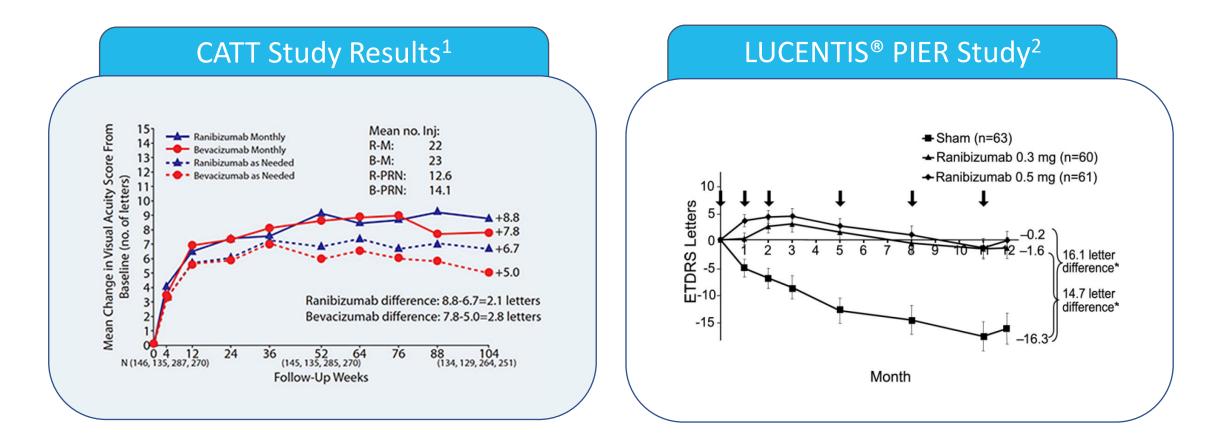
### FDA

#### Regulatory Strategy Aligned With FDA

Pursuing New Biologics
License Application (BLA)
submission in wet AMD



# **Bevacizumab Demonstrated to be Equivalent to LUCENTIS® in CATT Trial**





1: Comparison of Age-related Macular Degeneration Treatments Trials (CATT) Research Group, Daniel F. Martin, Ophthalmology, July 2012 Volume 119, Issue 7, Pages 1388–1398
2: Am J Ophthalmol. 2010 Sep;150(3):315-324.e1. doi: 10.1016/j.ajo.2010.04.011. Epub 2010 Jul 3.

# **Completed Clinical Experience Trial**

**Phase 3 Clinical Program** 

Provides high level of confidence in the outcome of the ongoing fully-enrolled pivotal trial

Demonstrated anticipated safety and efficacy signals consistent with previously published results for ophthalmic bevacizumab

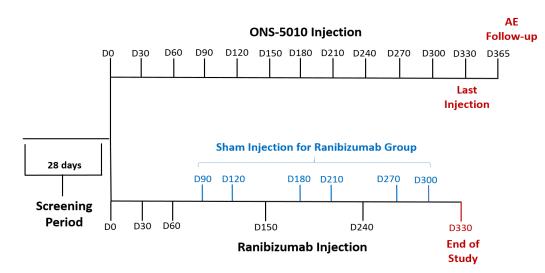
### Trial Design Highlights:

- Randomized Masked Controlled Trial
- ONS-5010 vs LUCENTIS<sup>®</sup> (ranibizumab)
- 61 subjects enrolled
- Trial conducted in Australia
  - Expected to support planned new U.S. BLA filing in 2021



# **ONS-5010 Demonstrated Safety and Efficacy in Clinical Experience Trial**

**Title**: A clinical effectiveness, multicenter, randomized, double-masked, controlled trial of the efficacy and safety of ONS-5010 in subjects with subfoveal choroidal neovascularization (CNV) secondary to age-related macular degeneration



#### Trial Design:

- 30 treatment-naïve or previously treated wet AMD patients per arm
- Baseline visual acuity 20/40 to 20/320
- ONS-5010 dosed monthly vs ranibizumab dosed 3 initial monthly injections, followed by quarterly dosing
- Efficacy read-out at the Month 11 visit

#### **Proof-of-Concept Achieved**

- Desired proportion of 3-line visual acuity gainers achieved
- Desired mean gain in visual acuity achieved
- Zero ocular inflammation observed
- In this trial, safety was comparable to published bevacizumab studies, such as CATT



### **Positive Results From Clinical Experience Trial**

- ONS-5010 demonstrated anticipated safety and efficacy signals consistent with previously published ophthalmic bevacizumab research
- No significant statistical differences in efficacy and safety
- Results provide support for the established design and protocol for ongoing U.S.-based Phase 3 pivotal trial
- No ocular adverse events of intraocular inflammation, vasculitis or retinal artery occlusion such as those recently reported for other anti-VEGFs in treating retinal diseases

Parameter		ONS-5010	Ranibizumab	Overall
		(N=31)	(N=30)	(N=61)
Prior	Yes	25 (80.6%)	15 (50.0%)	40 (65.6%)
Anti-VEGF	No	6	15	21
Treatment		(19.4%)	(50.0%)	(34.4%)

#### **Trial Enrollment**

#### **Overall Response**

	ONS-5010	Ranibizumab
Subjects achieving > 15	2/26	5/24
letters BCVA at Month 11	(7.7% )	(20.8% )

#### **Subgroup Analysis of Treatment-Naïve Subjects**

	ONS-5010	Ranibizumab
Subjects achieving > 15	2/6	4/14
letters BCVA at Month 11	(33%)	(28.6% )

#### **Subgroup Analysis**

	ONS-5010	Ranibizumab
Proportion of Treatment- Naïve Subjects with baseline visual acuity of <67 Letters (20/50 or worse)	2/4 (50%)	4/10 (40%)



# **Results From Clinical Experience Trial Align With Historical Bevacizumab Data & Pivotal Trial Population**

- ONS-5010 ITT BCVA Subgroup Summary
  - Treatment-naïve 7.3 (historical CATT 8.0)
  - Treatment-naïve & 20/50 or worse 8.3 (historical CATT 8.0)
- ONS-5010 ITT 3-line Visual Acuity Gainers Subgroup Summary
  - Treatment-naïve ONS-5010: 2/6 33.3% (historical CATT 31% bevacizumab monthly historical PIER 13.1% ranibizumab quarterly historical EXCITE 14.2% ranibizumab quarterly)
  - Treatment-naïve & 20/50 or worse ONS-5010: 2/4 50% (historical CATT 31% bevacizumab monthly historical PIER 13.1% ranibizumab quarterly historical EXCITE 14.2% ranibizumab quarterly)

#### **Historical Comparison**

- Martin D.F., Maguire M.G., Fine S.L. et al. Comparison of Age-related Macular Degeneration Treatments Trials (CATT) Research Group Ranibizumab and bevacizumab for treatment of neovascular age-related macular degeneration: two-year results. Ophthalmology. 2012; 119: 1388-1398
- Regillo C.D., Brown D.M., Abraham P., et al. PIER Study Group Randomized, double-masked, sham-controlled trial of ranibizumab for neovascular age-related macular degeneration: PIER Study year 1. Am J Ophthalmol. 2008; 145: 239-248
- Schmidt-Erfurth U., Eldem B., Guymer R. et al. EXCITE Study Group Efficacy and safety of monthly versus quarterly ranibizumab treatment in neovascular age-related macular degeneration: the EXCITE study. Ophthalmology. 2011; 118: 831-839



# **Clinical Experience Trial Provides Confidence in Design and Sample** Size of Pivotal Trial

#### **Historical Comparison**

Study	Endpoint	Ranibizumab	Bevacizumab	Sham
Clinical Experience Trial (33.3% 20/40 or better) (N = 21)	% ≥15 letters BCVA mean change in BCVA letters	Treatment-naïve, quarterly 28.6% +12.0 ITT / +11.9 PP	Treatment-naïve, monthly 33.3% +7.3 ITT / +8.4 PP	
PIER (18.5% 20/40 or better) (N = 184)	% ≥15 letters BCVA mean change in BCVA letters	Quarterly 13.1% -0.2		9.5% -16.3
EXCITE (19.8% 20/40 or better) (N = 353; 3 arms)	% ≥15 letters BCVA mean change in BCVA letters	14.2% quarterly / 28.7% monthly 3 +4.0 quarterly / +8.0 monthly		
CATT (34.3% 20/40 or better) (N = 1185)	% ≥15 letters BCVA mean change in BCVA letters	34.2% monthly / 24.9% PRN +8.5 monthly / +6.8 PRN	31% monthly / 28% PRN 1 +8.0 monthly / +5.9 PRN	

#### Take-home messages:

- Clinical experience trial provided the expected level of treatment effect based on historical data Safety data are consistent with other intravitreally administered anti-VEGF therapies
- Our pivotal trial sample size was powered on data from PIER and EXCITE studies
- / Our pivotal trial population (N = 227) is almost all treatment-naïve with 20/50 as best VA entry criteria rather than 20/40 as in our clinical experience trial

Ranibizumab over-performed in this small study compared to larger, published trials; unlikely to see the same in our larger pivotal trial; if more subjects in our pivotal trial compared to historical studies are capable of demonstrating a visual acuity gain ≥15 letters, then randomization should distribute these subjects equally across both study arms

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# Ongoing Pivotal Trial

**Phase 3 Clinical Program** 



#### **Enrollment Completed**

### Topline Data Expected mid-2021

### Trial Highlights:

- Randomized Masked Controlled Trial
- ONS-5010 vs LUCENTIS<sup>®</sup> (ranibizumab)
- 227 patients enrolled
- Trial conducted in the United States
- Both trial arms include predominantly treatment-naïve patients with baseline VA less than 20/50 at trial start
- Safety & efficacy data expected to support planned new U.S. BLA filing in 2021



# **Ongoing Pivotal Trial Design Informed by Clinical Experience Trial –** With Larger Sample Size



Randomized masked controlled trial with 227 subjects



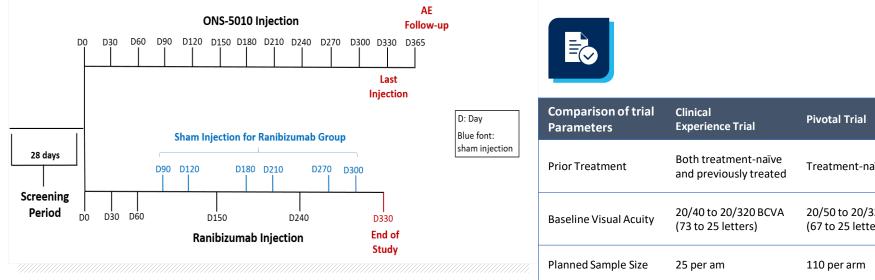
ONS-5010 administered monthly X 12



LUCENTIS dosing arm (PIER Dosing) – Three initial monthly injections followed by fixed quarterly dosing



Primary endpoint difference in proportion of subjects gaining 15 letters of BCVA at Day 330



rison of trial eters	Clinical Experience Trial	Pivotal Trial	Rationale for Change from Clinical Experience Trial to Pivotal Trial Parameters
eatment	Both treatment-naïve and previously treated	Treatment-naïve, only	Treatment-naïve subjects have more active disease (leakage on fluorescein angiography) and worse vision; more room to improve
e Visual Acuity	20/40 to 20/320 BCVA (73 to 25 letters)	20/50 to 20/320 BCVA (67 to 25 letters)	Better baseline VA (20/40 or better) is associated with less gain in VA and a lower proportion gaining ≥3-lines compared to worse VA (20/50 or worse)
Sample Size	25 per am	110 per arm	To support 90% power to detect a difference between arms in the proportion of responders



## **Commercial Planning Activities Underway**



With enhanced safety and cost-effective profile, Outlook Therapeutics expects ONS-5010 to be widely adopted by payors and clinicians worldwide and to become the first-line drug of choice for payor-mandated "step edit" in the United States for retinal indications



Physician and Patient Outreach



Aligning Key Opinion Leaders



Payor Community Engagement

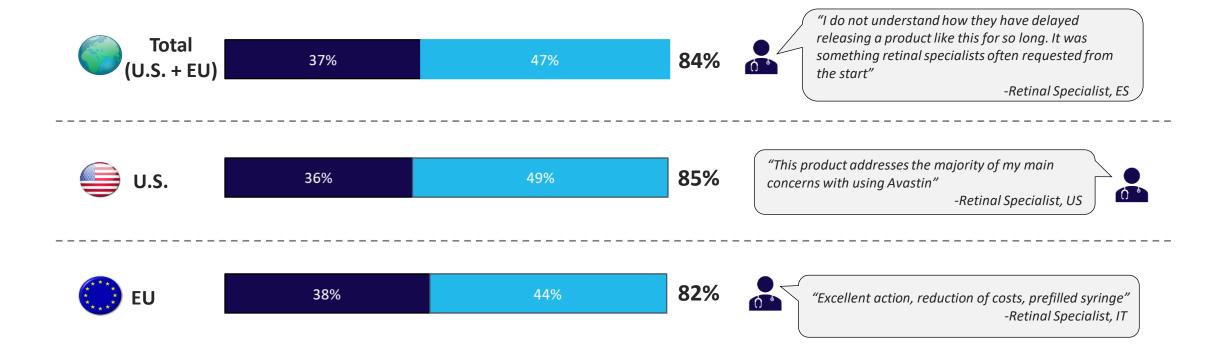
### **Discussions with Potential Strategic Partners Progressing**

- Engaged with several life sciences companies that could result in a strategic partnership and definitive agreement for ONS-5010 as soon as the end of 2020
- Established joint venture with Syntone Technologies for commercializing ONS-5010 in Greater China



### **Physicians Want Approved Bevacizumab**

>80% of retinal specialists express interest in an FDA-approved bevacizumab to treat wet AMD, DME and BRVO





### Manufacturing and Regulatory Progress Towards Commercialization



### Manufacturing

Best-in-class cGMP manufacturing partners



### **Pre-Filled Syringes**

Supply agreement for a best-inclass pre-filled ophthalmic syringe



### Regulatory

Tentatively granted ATC code for ophthalmic bevacizumab





• Lead product candidate ONS-5010 / LYTENAVA<sup>™</sup> has potential to be first FDA-approved ophthalmic formulation of bevacizumab for use in multiple retinal indications

• Potential FDA Approval in 2022

• Targeting \$13.1 Billion Global Anti-VEGF Market<sup>1</sup>

• Potential for 12 Years of Market Exclusivity

• Management Team with Extensive Clinical/Regulatory Ophthalmology & Drug Development Experience

